CONTEXT:
Most crises are often, at their core, also a resource problem. However, let’s look at it from another angle: it’s a problem of too many workers pursuing scarce work. To remedy this, you either need to bring in more projects or reduce the number of employees. For this reason, as we see today, good project management is especially vital during a crisis.

LEARNING OBJECTIVES
Crisis is a visibly negative situation that has hit a project & its operations. It is to be dealt with differently than the regular project situations.

The training program focuses on highlighting:
- The perspective required to make cost decisions.
- Introduction to economic models that facilitate calculation of cost vs. returns.
- Analyse stakeholders from project perspective.
- High stakes, uncertain situations!! Difficult conversations are unavoidable and necessary too.
- With practice they can be dealt effectively and towards amicable resolutions.
- The much required psychology & outlook to adopt that further enhances mutual cooperation.

CONTENTS:
- The Fundamental Reason that Business Thrives
- Crisis Management Maturity Model
  - Preemptive Crisis Management
  - Proactive Crisis Management
  - Responsive Crisis Management
  - Reactive Crisis Management
- The Visible Cost v/s The Real Cost
  - Total cost of ownership
- Understanding the control account structure
  - Cost Centre
  - Profit Centre
- Feasibility Analysis Economic Models
  - How to calculate payback period
  - How to calculate net present value
  - Cost Benefit Analysis
- Review Stakeholders
  - Review stakeholders performance
  - Review stakeholders relations
- Roles and Their Boundaries
- Resolution Process
- Crucial Conversations
  - Indicators
  - Managing Difficult conversations

WHO SHOULD ATTEND:
Project Managers, Team Managers, Project Sponsors, Portfolio Managers and Project Management Office members in any kind of organization.

FACULTY:
Shweta is a dynamic and result oriented professional with 12+ years of experience, Course designer, mentor and trainer for multiple institutes & organizations. Project Management and Vendor management with comprehensive
skills in Application life cycle management and Development, interfacing with stakeholders, analyzing and implementing business & regulatory requirements. Hands-on experience in project management activities including scoping, estimation, finalize technical / functional specification, resource administration and quality management. Worked alongside top management for evolving strategic vision, driving change, infusing new ideas and taking system performance and productivity to the next level.

**MODE OF DELIVERY & SCHEDULE :**
**Mode of Delivery** – Online through Microsoft Teams platform
**Schedule** : 11 – 12 – 13 August 2021 - 02.00Pm to 06.00pm

<table>
<thead>
<tr>
<th>Type of Organisation</th>
<th>Fees per Participant</th>
</tr>
</thead>
<tbody>
<tr>
<td>CII Members (Large and Medium)</td>
<td>Rs.8,500/- (+ 18% GST)</td>
</tr>
<tr>
<td>CII SSI Members</td>
<td>Rs.8,000/- (+18% GST)</td>
</tr>
<tr>
<td>Non Member Companies</td>
<td>Rs.9,000/- (+18% GST)</td>
</tr>
</tbody>
</table>

**SPECIAL DISCOUNT:**
5% on 2 or more nominations from an organization.
10% on 3 or more nominations from an organization.

Participation fees is non-refundable/ non-adjustable against any other programme of CII, but change in nomination(s) is accepted.

**Registration:** Prior registration for participation by the sponsoring companies is necessary.

To register online please click on below given link
http://www.cii.in/OnlineRegistration.aspx?Event_ID=E000055235

**FOR MORE DETAILS PLEASE CONTACT:**
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